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Running head: EFFECTS OF CONTINGENCY CONTRACTING

Effects of Contingency Contracting

on Decreasing Student Tardiness

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Abstract

A contingency contract program was implemented in this study to determine the effects of contingency contracting on decreasing student tardiness in high school classrooms. The participants were 32 high school students. Of the 32 participants, 16 were randomly assigned to the experimental group and the other 16 to the control group. The participants were selected from 8 classes: 4 students from each class; 2 from each class were selected for the experimental group, the other 2 for the control group. A contingency contract was signed individually with the students in the experimental group. The treatment lasted for 12 weeks. Students' tardiness records from the treatment stage were compared via ANCOVA with those for the pre-treatment 12-week stage. Results from data analyses indicated that participants in the experimental group showed significantly fewer tardiness counts than those in the control group, which suggests that this behavior modification technique can be effectively applied to decrease student tardiness by high school teachers.



Effects of Contingency Contracting

on Decreasing Student Tardiness

In the field of behavior modification, a variety of techniques are used to either increase a desired behavior or to decrease an unwanted behavior. Contingency contracting is one of such techniques that have been with us for decades (Council for Exceptional Children, 1990; Westinghouse Learning Corporation, 1967). In addition to its functional effects, contingency contracting has another advantage, according to Schulman (1969): It also increases student motivation by making the student-teacher relationship cooperative instead of authoritarian—Teachers fulfill their part of the contract by giving individual help; students, by performing the assignments.

Researchers of various disciplines have studied the effects of contingency contracting as a behavior change technique. For example, in the field of behavior medicine, Jones and Jensen (1975) investigated its effect on weight control; Spring, Sipich, Trimble, and Goeckner (1978) studied its function on smoking modification; Ross (1974) examined its impact on controlling adult nailbiting. In the field of family therapy, Stedman (1977) attempted to use it to improve child's behavior and marital communications; Hayes (2000) tested its effect on increasing appointment keeping among low income families. In addition, school supervisors used this technique to alter the behavior of teachers; teachers applied it to manage student behaviors in the classrooms (Toney, 1979). However, the literature also indicates that contingency contracting has been widely studied in changing student behavior in the classrooms.

One body of the literature provides some knowledge on the effects of contingency contracting in changing the performance of students at different grade levels on different tasks.



Ruthven (1984) studied the impact of contingency contracting on college students' performance in academic learning, and found that students in the short contract group performed significantly higher than those in the long contract group. Studying another group of college students, Lewis and Wall (1979) observed that students in the negotiated contract group obtained significantly higher final grades than those in other conditions. In an earlier investigation, Klein and Mechelli (1973) implemented contingency contracting to increase on-task and task completion behaviors of a 1st grade child. As a result, the child's task completion rate was increased, and the on-task and task completion level rose when contract requirements were raised. With a different focus, Molteni and Garske (1983) tested the effect of contingency contracting on childhood memory recollection. Results of the study showed that children in the contract condition complied significantly more to the specific aspects of the contracted task than those in the control group. With respect to the effect of contingency contracting on arithmetic performance of a 3rd grade girl and a 6th grade boy, Kidd (1988) found that inclusion of a negative component was not necessary, and use of a positive component alone was sufficient to maintain high levels of completion and accuracy in daily math assignments. Aiming at studying its impact on a student learning behavior, Poston (1991) tested contingency contracting to see whether it would increase the assignment completion rate of 10 6th grade students. Results of the study indicated that 7 students increased assignment completion by 50%, and exceeded weekly assignment 80% of the time. In a recent study, Newstrom, McLauglin and Sweeney (1999) applied the same technique and significantly improved the proper capitalization and punctuation skill of a 9th grader with behavior disorder. As this body of literature indicates, contingency contracting used as a



basic behavior intervention method has resulted in the increase of student performance on various tasks.

The literature also shows that contingency contract has been tested for decreasing inappropriate behaviors of school children: In an earlier study, Vaal (1973) used the contingency contract technique to treat a 13-year-old school phobic boy, who had been absent 94% of the school days over a 6-month period. Following the intervention, the student achieved a perfect record of attendance for the remaining 3 months of school. In another study, Novell (1994) applied this technique to reducing principal-initiated student suspensions resulting from inappropriate behavior among middle school students. The program in this study was rehabilitative rather than punitive in design. Novell's data analysis revealed an impressive improvement among those in need of academic structure, but only minimal effect among the reluctant participants. Moreover, in two case studies, Brooks (1974) examined the effect of contingency contracting on reducing student truancy, and as a result of the behavior contacting the students' school attendance was successfully increased. In a similar study, Spencer-Dunbar (1976) reported a statistically significant, steady decline in truancy among 9th graders with the use of contingency contracting.

The literature also includes studies on contingency contracting with regard to its effects on decreasing student disruptive behaviors in classrooms. De Martini-Scully, Bray and Kehle (2000) examined the effect of a packaged contingency contract program on reducing disruptive behaviors of 2 8-year-old students. The intervention resulted in the reduction of the disruptive behaviors of the 2 students. Focusing on a relatively large group of children, Gundel (1981)



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studied the effect of using this technique on changing disruptive behaviors of 36 emotionally disturbed boys. Gundel found the contingency contracting to be more effective than either self-regulation or teacher regulation combined with self-regulation. In a similar effort, Stover (1994) applied this technique to decrease the inappropriate call-outs of 9 7th and 8th grade boys with behavior disorders in a self-contained classroom. Data analysis from this behavior intervention program revealed that the students showed significant improvements in the target behavior, which were also maintained during the fading period. In addition, George and Rinehart (1976) used contingency contracting to successfully reduce in-class out-of-seat behavior of a 9-year-old child with learning disability. Similarly, Edgar (1980) found this type of behavior contracting to be sufficient in reducing the absences of high school female students.

As the above brief literature review shows, in the education field, contingency contract has been applied to increase student performance on different tasks, and also to decrease inappropriate and disruptive behaviors of students in schools of different grade levels. The educational research literature basically indicates that contingency contracting has been tested to be effective in changing the target behaviors specified in those studies. However, the literature provides no empirical evidence on whether contingency contracting can effectively decrease high school students' tardiness. The purpose of the study was to determine whether the use of contingency contract helps reduce tardiness of high school students.

Method

Participants

The participants of the study consisted of 32 students in grades 9 to 12 from a high school in the suburban Chicagoland area. They came from 5 science classes and 3 English classes. Of the



32 students, 10 were African American females, 6 were Caucasian females, 8 African American males, 1 Hispanic male, and 7 Caucasian males.

Most of the participating students were from families with annual income between \$14,000 and \$30,000, with an average number of family members at four. The two participating teachers were Caucasian, female: One was an English teacher, the other taught science. The teachers had 2 years of teaching experience.

Definition of Term

Tardiness is defined in this study as "coming to class late". Contingency contracting was implemented to deal with this type of tardiness, not the "coming to school late" type.

Procedure & Design

Based on the attendance records, the participating teachers selected 4 students from each of the 8 classes. Those who had the highest number of tardiness counts in the class during the school year were selected. Of the 4 selected participants from each class, 2 were randomly (by a random picking procedure) assigned by the researchers to the experimental group and the other 2 were placed in the control group.

Each student in the experimental group received a contingency contract designed by the researchers. The teachers explained the contract to the participating students. The contract stated that the goal of the program was to decrease the number of tardy counts for the student per week. The conditions of the contract stated that student who agreed to participate would receive one piece of small candy when they came to class on time. The small candy can be a Starburst, a Hershey Kiss, or a Tootsie Roll. If she/he came to class on time for the entire week, the student would receive a bigger piece of candy, such as: a Kit Kat, a Reece's Peanut Butter Cup, or a



Butterfinger. Any weekly absences would not be used to count against the student. The students were also told that this contract was confidential for both the teacher and the participating student. Any breach of this confidentiality will render the contract null and void. After the participating students read and agreed to the contract, they signed and dated it, returned it to the teachers. The teachers implemented the contract the following school day. Students of the control group did not have any knowledge of the contract, the rewards, or the research project.

As the baseline data, the researchers collected the participating students' attendance records from the first and second quarter of the school year. During the experimental stage, the teachers recorded student attendance by roll calling at the beginning of each class session. This practice was applied to all the 8 classes, and also was used in the entire school as a school-wide routine practice for attendance recording. The researchers used the first 12 weeks' (of the 1st and 2nd quarter) recordings as baseline data, which showed that of the 32 participants, 19 were tardy on average 2 times per week, 12 were tardy 3 times per week, 1 was tardy 4 times per week.

During the treatment stage, the participating teachers recorded each of the participating students' tardiness daily on the computer via a software program called "Grade Machine" for 12 weeks. At the end of the 12 weeks, the researchers collected the recordings for data analysis.

This study utilized an AB design.

As part of the data analysis, the total number of each student's tardiness counts during pre- and post-treatment stage was tallied. Then the group means (for the number of times of tardiness) of the control group during pre-treatment and post-treatment stage were calculated; for the experimental group, the pre- and post-treatment group means were also tallied. An Analysis



of Covariance (ANCOVA) was conducted to compare the between-group differences in the number of times of tardiness.

Results

The data analyses indicated that for the control group, the pre-treatment mean was 26.88, the post-treatment mean was 21.33. For the experimental group, the mean for pre-treatment stage was 27.12 and that for the post-treatment stage was 11.37. Results from ANCOVA analyses showed that the experimental group had significantly fewer counts of tardiness than the control group. See Table 1.

Discussion

Coming to class on time for students is generally considered by educators to be important and essential for learning. Tardiness not only poses, to a certain degree, disruption to class activities, but also affects students' learning for missing part of the instructions. Thus teachers and school administrators use a variety of measures to deal with students' tardiness. Arriving at school late is one type of tardiness; coming to class late is another type of tardiness. This study attempted to use contingency contract to decrease the second type of tardiness, which occurs more often in secondary schools than in elementary schools. This is because secondary school students need to change classrooms for different courses. With the behavior contract design used in this study, there was no negative component in the contingency. The reward for the students under contract was to be earned by coming to class on time, otherwise the students would not earn the reward. It seems that the reward used as a contingency in this study functioned as a sufficient incentive for the students under contract to change their tardiness behavior. This effect seems to be similar to that in Kidd's study (1988). According to Kidd, a negative component



was not necessary for changing the completion rate of students' math assignments. These findings may suggest that in some cases a negative component to the contingency contract may not be necessary in order to achieve the desired effects of behavior change. The positive contingency component used in this study seemed to be a powerful change agent, which functioned as a strong incentive for students to come to class on time.

This contingency contracting was implemented in 8 high school classrooms to 16 students. The treatment was repeated for 8 times to 8 different small groups. The recorded attendance records for the treatment stage showed a notable decrease in student tardiness over a 12-week period. These measures produced empirical evidence on the effects of this behavior contracting. As described in the Method section of this article, the contract used in this study is easy to design and simple to use. It can be easily applied by any high school teacher for similar purpose.

Conclusion

In an effort to search for an effective way to decrease students' tardiness in high school classrooms, a contingency contract program was tested in this study. The program was implemented for 12 weeks with 8 different groups of students by 2 teachers. Results from the data analyses suggest that contingency contract can be used effectively by high school teachers to decrease students' tardiness.



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Table 1 ANCOVA Tests of Between-Group Differences

SS	df	MS	F	p
49.33	1	49.33	.58	.45
799.94	1	799.94	9.4	.005
2467.86	29	85.09		
	49.33 799.94	49.33 1 799.94 1	49.33 1 49.33 799.94 1 799.94	49.33 1 49.33 .58 799.94 1 799.94 9.4





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